

3 September 2008

Kevin Kohnen  
Kohnen-Starkey, Inc.  
PO Box 1054,  
Marshall, VA 20116

Letter of Commendation  
Kohnen-Starkey, Inc

To Whom It May Concern:

Kohnen-Starkey, Inc. (KSI) has provided Giuliani Associates Architects, Inc. with cost estimating and scheduling services for many projects over the years. The relationship between Giuliani and Kevin Kohnen and Mark Starkey dates back prior to the start of KSI.

Kevin, Mark, and the staff consistently provide Giuliani Associates with accurate cost estimating and scheduling services on very complex aviation related projects. Borrowing from years of experience bidding projects, KSI approaches every project using an "At-Risk" strategy, as if they were building the project. The services are always on time and on budget. In fact, Giuliani retained KSI during the renovation of its own building in Old Town.

Additionally, the individuals at KSI represent themselves with a high level of professionalism paying the upmost attention to the needs of their clients. We highly recommend the services of KSI and believe that they will continue to provide a high level of quality services. Should you have any questions please don't hesitate contacting me.

Very truly yours,

**GIULIANI ASSOCIATES ARCHITECTS, INC.**

*Mark Giuliani*

Mark L. Giuliani, RA  
Managing Principal